

DANIEL MILNER

d-milner@kellogg.northwestern.edu | daniel-milner.com

RESEARCH INTERESTS

Institutional analysis, temporality, process theory, organization theory, critical approaches to organization around societal grand challenges, qualitative methods

ACADEMIC APPOINTMENT

Oklahoma State University Spears School of Business
Assistant Professor of Management

August 2022

EDUCATION

Ph.D., Management & Organizations August 2022 (expected)
Kellogg School of Management, Northwestern University
Leave of absence (medical): April 2019 – March 2020
M.S., Management & Organizations 2017
Kellogg School of Management, Northwestern University
B.S., Economics (concentration in Management), *cum laude* 2014
The Wharton School, University of Pennsylvania

RESEARCH

Peer-Reviewed Articles

- Ocasio, William, Pozner, Jo-Ellen, & **Milner, Daniel**. (2020). Varieties of Political Capital and Power in Organizations: A Review and Integrative Framework. *Academy of Management Annals*, 14(1): 303-338.
- *Academy of Management Annals* Best Article Finalist
- Augustine, Grace, Soderstrom, Sara, **Milner, Daniel**, & Weber, Klaus. (2019). Constructing a Distant Future: Imaginaries in Geoengineering. *Academy of Management Journal*, 62(6): 1930-1960.
- Hirsch, Paul M. & **Milner, Daniel**. (2016). When Scandals Yield “It’s About Time!” Rather than “We’re Shocked and Surprised!”. *Journal of Management Inquiry*, 25(4): 447-449.

Edited Book Chapter

- Ocasio, William, Rhee, Luke., & **Milner, Daniel**. (2020). Attention, Knowledge, and Organizational Learning. In L. Argote & J. M. Levine (Eds.), *The Oxford Handbook of Group and Organizational Learning* (pp. 81-94). Oxford University Press.

Working Papers

- Milner, D.** Event Sequencing in Institutional Reforms to Two Latin American State Oil Firms.
Milner, D. Method for Event Sequencing in Institutional Logics.
Milner, D. Theory of Event Sequencing in Institutional Logics.
Milner, D. and W. Ocasio. Legitimacy Contests of Institutional Logics in Mexico’s Fossil Fuels Sector.

Works in Progress

- Milner, D.** Time-Warp: Organizational Rendering of Five-Dimensional Time-Space.
Diaz, C. and **Milner, D.** Human-Centered Design of Qualitative Action Research.

INVITED & CONFERENCE PRESENTATIONS

2022 (invited)

- Milner, D.** Institutional Logics and Economic Development in Latin America: Event Sequencing in Institutional Reforms to Argentina’s YPF. Main program at the 6th Triennial Alberta Institutions Conference, Edmonton.

2021

- Rice University, Strategy and Environment area.
Oklahoma State University, Strategic Management group.

Updated June 2022

INVITED & CONFERENCE PRESENTATIONS (con't)

2021

Milner, D. Institutional logics and path realization in policy reforms to Argentina's YPF. Sub-theme 22 – *Comparative Institutional Perspectives on Alternative Forms of Organizing around Social Problems* at the 37th EGOS Colloquium (virtual).

2020

Doctoral Student Consortium, Organization & Management Theory Division. At the 80th Annual Meeting of the Academy of Management (virtual).

Doctoral Student Consortium, Organizational Development & Change Division. At the 80th Annual Meeting of the Academy of Management (virtual).

Milner, D. Institutional logics and economic development in Latin America. Sub-theme 12 – *Institutions, Innovation, Impact: Temporal, Spatial and Material Foundations of Institutional Innovation and Change* at the 36th EGOS Colloquium (virtual).

EGOS Pre-Colloquium PhD Workshop at the 36th EGOS Colloquium (virtual).

2018

Doctoral Student Consortium, International Management Division. At the 78th Annual Meeting of the Academy of Management, Chicago.

Milner, D. and W. Ocasio. Legitimacy Contests and the Development of Institutional Logics: Neoliberalism in Mexico's Petroleum Sector. Sub-theme *More to Talk About: Unexpected Roles of Language in Organizing* at the 34th EGOS Colloquium, Tallinn.

Milner, D. and W. Ocasio. Legitimacy Contests and the Development of Institutional Logics: Neoliberalism in Mexico's Petroleum Sector. PhD Workshop at the 5th Triennial Alberta Institutions Conference, Edmonton.

2017

Augustine, G. L., **D. Milner**, S. Soderstrom, and K. Weber. Constructing the Future (Im)perfect: Geo-engineering Solutions to Climate Change. Symposium *Imagined Futures and Economic Mobilization* at the 77th Annual Meeting of the Academy of Management, Atlanta.

Milner, D. and W. Ocasio. Neoliberalism in Mexico's Petroleum Sector: An Institutional Logics Perspective. Symposium *Theorizing with History: Lessons from the Study of Institutional Logics and Imprinting* at the 77th Annual Meeting of the Academy of Management, Atlanta.

Milner, D. Neoliberalism in Mexico's Petroleum Sector: An Institutional Logics Perspective. Sub-theme *The Multiplicity of Institutional Logics* at the 33rd EGOS Colloquium, Copenhagen.

Milner, D. and W. Ocasio. Like Oil and Water: Assimilation of Field-Level Logics in the 2013 Neoliberal Reforms to Mexico's Petroleum Sector. Kellogg-Booth Student Symposium, Chicago.

TEACHING

Instructor

Leadership in Organizations (Northwestern undergraduates)

Fall 2021

Teaching Assistant

Northwestern University (MBA; * denotes guest lecture)

*Leadership in Organizations**

10 sections

Strategy Implementation

2 sections

Power in Organizations

4 sections

Leading the Strategic Change Process

2 sections

Managing Organizations for Growth

1 section

Leading and Managing Diverse Organizations

1 section

Negotiation Strategies

2 sections

Bargaining

1 section

TEACHING ASSISTANCE (con't)

University of Pennsylvania (undergraduate)

Latinos in the United States

1 section

PROFESSIONAL EXPERIENCE

Compass Pro Bono

Deputy Project Leader

Consultant

Chicago, IL

2020 - 2021

2019 - 2020

United States Soccer Federation

Grade 8 Referee

Chicago, IL

2015 - 2018

Café du Soleil

Manager

Philadelphia, PA

2012 - 2014

SERVICE

Ad Hoc Reviewing

Academy of Management Journal

Review of Social Economy

Other Professional

Reviewer, Annual Meeting of the Academy of Management

2017 – 2019

At Kellogg

Department Organizer, Northwestern University Graduate Workers

2020 - 2022

Co-Organizer, West Lafayette Coalition for Anti-Racist Education (wlcare.org)

2020 – 2021

Coordinator, MORS PhD Student Buddy System

2015 – 2018, 2020

Founding Treasurer and Board Member, Northwestern Comunidad Latinx

2017 - 2019

Organizer, MORS Qualitative Methods Reading Group

2017 - 2018

ORGANIZED CONFERENCE SESSION

With M. Radic and A. N. Tirapani. 2018. Symposium *Privatizations in Organization Studies* (P. S. Adler, R. E. Meyer, and A. G. Scherer, panelists) at the 78th Annual Meeting of the Academy of Management, Chicago.

PROFESSIONAL MEMBERSHIPS

International Humanistic Management Association

2020 -

European Group for Organizational Studies (EGOS)

2017 -

Academy of Management

2017 -

PERSONAL INFORMATION

Languages: English (native), Spanish (native), French (proficient)

Citizenship: USA, Argentina