

DANIEL MILNER

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RESEARCH INTERESTS

Co-evolution of culture and policy, institutional analysis, organization theory, temporality, process theory, critical approaches to organization around societal grand challenges, qualitative methods

EDUCATION

Ph.D., Management & Organizations March 2022 (expected)
Kellogg School of Management, Northwestern University
Dissertation Title: *Institutional Logics and Economic Development in Latin America*
Leave of absence (medical): April 2019 – March 2020

M.S., Management & Organizations June 2017
Kellogg School of Management, Northwestern University

B.S., Economics (concentration in Management), *cum laude* May 2014
The Wharton School, University of Pennsylvania

RESEARCH

Peer-Reviewed Articles

- Ocasio, William, Pozner, Jo-Ellen, & **Milner, Daniel**. (2020). Varieties of Political Capital and Power in Organizations: A Review and Integrative Framework. *Academy of Management Annals*, 14(1): 303-338.
- *Academy of Management Annals* Best Article Finalist
- Augustine, Grace, Soderstrom, Sara, **Milner, Daniel**, & Weber, Klaus. (2019). Constructing a Distant Future: Imaginaries in Geoengineering. *Academy of Management Journal*, 62(6): 1930-1960.
- Hirsch, Paul M. & **Milner, Daniel**. (2016). When Scandals Yield “It’s About Time!” Rather than “We’re Shocked and Surprised!”. *Journal of Management Inquiry*, 25(4): 447-449.

Edited Book Chapter

- Ocasio, William, Rhee, Luke., & **Milner, Daniel**. (2020). Attention, Knowledge, and Organizational Learning. In L. Argote & J. M. Levine (Eds.), *The Oxford Handbook of Group and Organizational Learning* (pp. 81-94). Oxford University Press.

Working Papers

- Milner, D.** Institutional Logics and Path Realization in Policy Reforms to Argentina’s YPF.
- Milner, D.** Method and Variations for Institutional-Logic Change Path Analysis.
- Milner, D.** Toward a Logics-Path Analysis Perspective of Institutional Change: Three Dynamics of Institutional-Logic Change Paths.
- Milner, D.** and W. Ocasio. Legitimacy Contests of Institutional Logics in Mexico’s Fossil Fuels Sector.

Works in Progress

- Milner, D.** Time-Warp as a Temporal Quasi-Dimension: Incorporating Geometry to Organizational Spatiality.
- Diaz, C. and **Milner, D.** Human-Centered Design of Qualitative Action Research.

INVITED & CONFERENCE PRESENTATIONS

2022 (invited)

- Milner, D.** Institutional Logics and Economic Development in Latin America. Main program at the 6th Triennial Alberta Institutions Conference, Edmonton.

2021

- Rice University, Strategy and Environment area.
- Oklahoma State University, Strategic Management group.

INVITED & CONFERENCE PRESENTATIONS (con't)

2021

Milner, D. Institutional logics and path realization in policy reforms to Argentina's YPF. Sub-theme 22 – *Comparative Institutional Perspectives on Alternative Forms of Organizing around Social Problems* at the 37th EGOS Colloquium (virtual).

2020

Doctoral Student Consortium, Organization & Management Theory Division. At the 80th Annual Meeting of the Academy of Management (virtual).

Doctoral Student Consortium, Organizational Development & Change Division. At the 80th Annual Meeting of the Academy of Management (virtual).

Milner, D. Institutional logics and economic development in Latin America. Sub-theme 12 – *Institutions, Innovation, Impact: Temporal, Spatial and Material Foundations of Institutional Innovation and Change* at the 36th EGOS Colloquium (virtual).

EGOS Pre-Colloquium PhD Workshop at the 36th EGOS Colloquium (virtual).

2018

Doctoral Student Consortium, International Management Division. At the 78th Annual Meeting of the Academy of Management, Chicago.

Milner, D. and W. Ocasio. Legitimacy Contests and the Development of Institutional Logics: Neoliberalism in Mexico's Petroleum Sector. Sub-theme *More to Talk About: Unexpected Roles of Language in Organizing* at the 34th EGOS Colloquium, Tallinn.

Milner, D. and W. Ocasio. Legitimacy Contests and the Development of Institutional Logics: Neoliberalism in Mexico's Petroleum Sector. PhD Workshop at the 5th Triennial Alberta Institutions Conference, Edmonton.

2017

Augustine, G. L., **D. Milner**, S. Soderstrom, and K. Weber. Constructing the Future (Im)perfect: Geo-engineering Solutions to Climate Change. Symposium *Imagined Futures and Economic Mobilization* at the 77th Annual Meeting of the Academy of Management, Atlanta.

Milner, D. and W. Ocasio. Neoliberalism in Mexico's Petroleum Sector: An Institutional Logics Perspective. Symposium *Theorizing with History: Lessons from the Study of Institutional Logics and Imprinting* at the 77th Annual Meeting of the Academy of Management, Atlanta.

Milner, D. Neoliberalism in Mexico's Petroleum Sector: An Institutional Logics Perspective. Sub-theme *The Multiplicity of Institutional Logics* at the 33rd EGOS Colloquium, Copenhagen.

Milner, D. and W. Ocasio. Like Oil and Water: Assimilation of Field-Level Logics in the 2013 Neoliberal Reforms to Mexico's Petroleum Sector. Kellogg-Booth Student Symposium, Chicago.

TEACHING

Instructor

Leadership in Organizations (Northwestern undergraduates)

Fall 2021

Teaching Assistant

Northwestern University (MBA; * denotes guest lecture)

*Leadership in Organizations**

Summer 2016, Fall 2016 (two sections), Fall 2017 (2),
Winter 2018 (2), Fall 2018, Fall 2020, Winter 2021

Strategy Implementation

Winter 2015, Winter 2021

Power in Organizations

Winter 2017, Spring 2017, Winter 2018, Winter 2019

*Leading the Strategic Change Process**

Summer 2017, Summer 2018

Managing Organizations for Growth

Spring 2018

Leading and Managing Diverse Organizations

Fall 2017

Negotiation Strategies

Summer 2015, Fall 2017

Bargaining

Spring 2016

TEACHING ASSISTANCE (con't)

University of Pennsylvania (undergraduate)

Latinos in the United States

Fall 2012

PROFESSIONAL EXPERIENCE

Compass Pro Bono	Chicago, IL
Deputy Project Leader	March 2020 - May 2020, October 2020 – June 2021
Consultant	October 2019 - March 2020
United States Soccer Federation	Chicago, IL
Grade 8 Referee	February 2015 - October 2018
Café du Soleil	Philadelphia, PA
Manager	May 2012 - May 2014

SERVICE

Ad Hoc Reviewing

Academy of Management Journal

July 2021 -

Other Professional

Reviewer, Annual Meeting of the Academy of Management

2017 – 2019

At Kellogg

Department Organizer, Northwestern University Graduate Workers

July 2020 -

Co-Organizer, West Lafayette Coalition for Anti-Racist Education (wlcare.org) June 2020 – February 2021

Coordinator, MORS PhD Student Buddy System

2015 – 2018, 2020

Founding Treasurer and Board Member, Northwestern Comunidad Latinx

August 2017 - July 2019

Organizer, MORS Qualitative Methods Reading Group

September 2017 - December 2018

ORGANIZED CONFERENCE SESSION

With M. Radic and A. N. Tirapani. 2018. Symposium *Privatizations in Organization Studies* (P. S. Adler, R. E. Meyer, and A. G. Scherer, panelists) at the 78th Annual Meeting of the Academy of Management, Chicago.

PROFESSIONAL MEMBERSHIPS

International Humanistic Management Association

2020 -

European Group for Organizational Studies (EGOS)

2017 -

Academy of Management

2017 -

PERSONAL INFORMATION

Languages: English (native), Spanish (native), French (proficient)

Citizenship: USA, Argentina

ACADEMIC REFERENCES

William Ocasio

James F. Towney Professor of Business Administration

Gies College of Business

University of Illinois

wocasio@illinois.edu

Klaus Weber

Thomas G. Ayers Chair in Energy Resource Management

Kellogg School of Management

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Max McGraw Chair in Management and the Environment

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