

DANIEL MILNER

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RESEARCH INTERESTS

Institutional analysis, co-evolution of culture and policy reforms, critical approaches to capitalism and race, organization around combatting the climate crisis, organization theory, temporality, process theory, qualitative and mixed methods

EDUCATION

Ph.D., Management & Organizations June 2021 (expected)
Kellogg School of Management, Northwestern University
Dissertation Title: Institutional Logics and Economic Development in Latin America
Committee: William Ocasio (Chair), Klaus Weber, Brayden King, Bruce Carruthers

M.S., Management & Organizations June 2017
Kellogg School of Management, Northwestern University

B.S., Economics (concentration in Management), *cum laude* May 2014
The Wharton School, University of Pennsylvania

PUBLICATIONS

Articles

Ocasio, W., Pozner, J.-E., & **Milner, D.** (2020). Varieties of Political Capital and Power in Organizations: A Review and Integrative Framework. *Academy of Management Annals*, 14(1): 303-338.

Augustine, G., Soderstrom, S., **Milner, D.**, & Weber, K. (2019). Constructing a Distant Future: Imaginaries in Geoengineering. *Academy of Management Journal*, 62(6): 1930-1960.

Hirsch, P. M. & **Milner, D.** (2016). When Scandals Yield “It’s About Time!” Rather than “We’re Shocked and Surprised!”. *Journal of Management Inquiry*, 25(4): 447-449.

Book Chapter

Ocasio, W., Rhee, L., & **Milner, D.** (2020). Attention, Knowledge, and Organizational Learning. In L. Argote & J. M. Levine (Eds.), *The Oxford Handbook of Group and Organizational Learning* (pp. 81-94). Oxford University Press.

WORKING PAPERS

Milner, D. Cosmic Kites Stuck in Space: Imagining Futures in Six Spatio-Temporal Dimensions.

Milner, D. and W. Ocasio. Legitimacy Contests of Institutional Logics in Mexico’s Fossil Fuels Sector.

INVITED & CONFERENCE PRESENTATIONS

2021 (invited)

Milner, Daniel. Institutional Logics and Economic Development in Latin America. Main program at the 6th Triennial Alberta Institutions Conference, Edmonton.

Milner, Daniel. Institutional logics and economic development in Latin America. Sub-theme 22 – *Comparative Institutional Perspectives on Alternative Forms of Organizing around Social Problems* at the 37th EGOS Colloquium (virtual).

2020

Doctoral Student Consortium, Organization & Management Theory Division. At the 80th Annual Meeting of the Academy of Management (virtual).

Doctoral Student Consortium, Organizational Development & Change Division. At the 80th Annual Meeting of the Academy of Management (virtual).

Milner, Daniel. Institutional logics and economic development in Latin America. Sub-theme 12 – *Institutions, Innovation, Impact: Temporal, Spatial and Material Foundations of Institutional Innovation and Change* at the 36th EGOS Colloquium (virtual).

EGOS Pre-Colloquium PhD Workshop at the 36th EGOS Colloquium (virtual).

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INVITED & CONFERENCE PRESENTATIONS (cont.)

2018

Doctoral Student Consortium, International Management Division. At the 78th Annual Meeting of the Academy of Management, Chicago.

Milner, D. and W. Ocasio. Legitimacy Contests and the Development of Institutional Logics: Neoliberalism in Mexico's Petroleum Sector. Sub-theme *More to Talk About: Unexpected Roles of Language in Organizing* at the 34th EGOS Colloquium, Tallinn.

Milner, D. and W. Ocasio. Legitimacy Contests and the Development of Institutional Logics: Neoliberalism in Mexico's Petroleum Sector. PhD Workshop at the 5th Triennial Alberta Institutions Conference, Edmonton.

2017

Augustine, G. L., **D. Milner**, S. Soderstrom, and K. Weber. Constructing the Future (Im)perfect: Geo-engineering Solutions to Climate Change. Symposium *Imagined Futures and Economic Mobilization* at the 77th Annual Meeting of the Academy of Management, Atlanta.

Milner, D. and W. Ocasio. Neoliberalism in Mexico's Petroleum Sector: An Institutional Logics Perspective. Symposium *Theorizing with History: Lessons from the Study of Institutional Logics and Imprinting* at the 77th Annual Meeting of the Academy of Management, Atlanta.

Milner, D. Neoliberalism in Mexico's Petroleum Sector: An Institutional Logics Perspective. Sub-theme *The Multiplicity of Institutional Logics* at the 33rd EGOS Colloquium, Copenhagen.

Milner, D. and W. Ocasio. Like Oil and Water: Assimilation of Field-Level Logics in the 2013 Neoliberal Reforms to Mexico's Petroleum Sector. Kellogg-Booth Student Symposium, Chicago.

ORGANIZED CONFERENCE SESSION

With M. Radic and A. N. Tirapani. 2018. Symposium *Privatizations in Organization Studies* (P. S. Adler, R. E. Meyer, and A. G. Scherer, panelists) at the 78th Annual Meeting of the Academy of Management, Chicago.

TEACHING ASSISTANT EXPERIENCE

Northwestern University (MBA: full-time, part-time, executive, international executive; * denotes guest lecture)
*Power in Organizations, Leadership in Organizations**, *Leading the Strategic Change Process**, *Managing Organizations for Growth, Negotiation Strategies, Leading and Managing Diverse Organizations, Bargaining, Strategy Implementation*

University of Pennsylvania (undergraduate)

Latinos in the United States, Probability

UNDERGRADUATE RESEARCH EXPERIENCE

Research Assistant, Wharton Organizational Behavior Group January 2013 - May 2014

To Professors Sigal Barsade, Andrew Carton, Adam Grant, Samir Nurmohamed, and Nancy Rothbard

Research Assistant to Professor Katherine Milkman June 2013 - August 2013

PROFESSIONAL EXPERIENCE

Compass Pro Bono Chicago, IL

Deputy Project Leader March 2020 - May 2020, October 2020 -

Consultant October 2019 - March 2020

United States Soccer Federation Chicago, IL

Grade 8 Referee February 2015 - October 2018

Café du Soleil Philadelphia, PA

Manager May 2012 - May 2014

SERVICE

Department Organizer, Northwestern University Graduate Workers July 2020 -

Co-Organizer, West Lafayette Coalition for Anti-Racist Education (wlcare.org) June 2020 -

Coordinator, MORS PhD Student Buddy System 2015 - 2018, 2020

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SERVICE (cont.)

Founding Treasurer and Board Member, Northwestern Comunidad Latinx
Reviewer, Annual Meeting of the Academy of Management
Organizer, MORS Qualitative Methods Reading Group

August 2017 - July 2019
2017 - 2019
September 2017 - December 2018

PROFESSIONAL MEMBERSHIPS

International Humanistic Management Association
European Group for Organizational Studies (EGOS)
Academy of Management

2020 -
2017 -
2017 -

PERSONAL INFORMATION

Languages: English (native), Spanish (native), French (proficient)
Citizenship: USA, Argentina